

Case Study

RACING THE CLOCK TO FIND A LOCUM PROVIDER



FocusOne Solutions, a Medical Solutions company, was engaged by a long-term acute care hospital that was associated with a 500+ bed, Level 1 teaching facility located in Georgia to assist in helping them find a locum Physiatrist. The facility's Chief Medical Officer had resigned, providing a 30-day notice on the first of the month, and the hospital needed a temporary replacement who had a background in rehabilitation to start immediately.



CHALLENGE

Finding a locum Physiatrist to fill a temporary position for the Chief Medical Officer.



SOLUTION

With FocusOne's large network of candidates, they were able to quickly find potential locums.

FocusOne completed all the standard health compliance while the facility's CEO focused on getting the locum privileged.



RESULTS

Submitted two candidates for review - the first candidate in 4 days and the second candidate in 10 days of the request.

Locum was fully compliant and started within three weeks and was placed into a 6-month assignment.

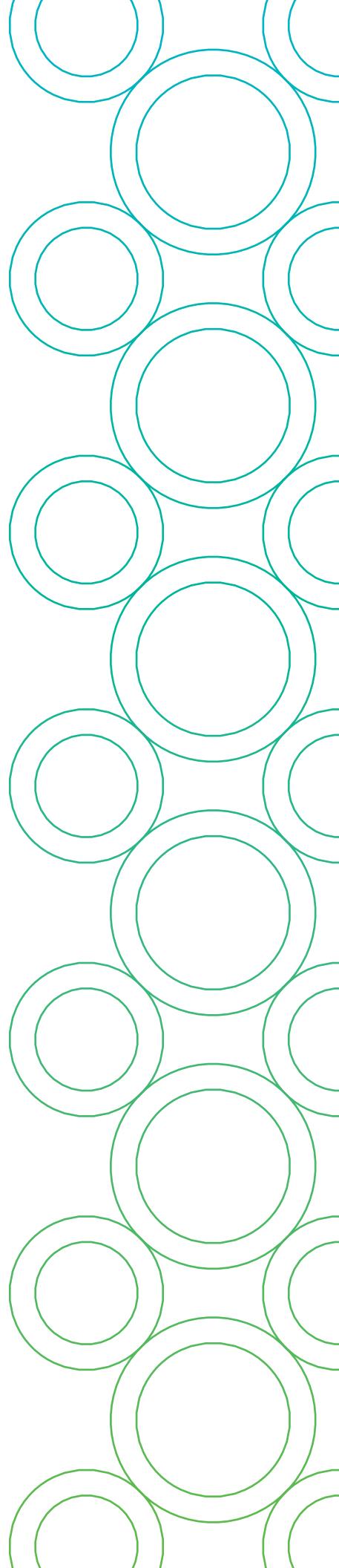
Recruitment Strategy

Due to the short time frame, it was important to find a candidate as soon as possible to get the provider through the credentialing process before the Chief Medical Officer left. **FocusOne** accepted the task and began searching for candidates whose experience matched the facility's requirements. The hospital's location in a small town of less than 1,000 people posed the challenge of finding candidates, but FocusOne had a quick turnaround of potential locums, submitting the first candidate four days after the facility's request was sent and a second candidate 10 days later.



Execution

After interviewing both candidates, the hospital selected the first candidate who was submitted. **FocusOne** knew that in order for the provider to start on time, they needed the credentialing process to begin immediately — especially since physicians need to be privileged at the facility, which can take 4-6 weeks. The hospital's CEO worked with its Corporate, Legal, and Human Resources teams to finalize privileging in a timely manner, while FocusOne was able to quickly complete all standard health compliance.



Results

The result of the partnership between **FocusOne** and the long-term acute care facility was incredibly successful with the locum fully compliant and started in three weeks, as well as placed into a 6-month assignment.



About Us

Medical Solutions, who acquired FocusOne Solutions, is an industry-leading workforce solutions partner which streamlines clinical and non-clinical healthcare staffing through fully customized programs. Nationwide, Medical Solutions has helped healthcare facilities gain whole-house efficiency, control labor costs, and enhance patient care standards by finding the right people at the right time.

Interested in learning more?

Call us today at **866.633.3548** or visit **MedicalSolutions.com**.

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