

Case Study

FINDING LOCUM NURSE PRACTITIONERS  
WITH AN AGGRESSIVE TURNAROUND TIME

FocusOne Solutions, a Medical Solutions company, was engaged by a 295 bed teaching hospital in Hawaii to help them find a locum Neonatal Nurse Practitioner and a locum Electrophysiology Nurse Practitioner.



CHALLENGE

Due to an increase in census, a facility needed two specialized locum Nurse Practitioners.

Hawaii's licensing was taking longer than normal due to the board being short staffed.



SOLUTION

With FocusOne's large network of candidates, they were able to quickly find a Neonatal candidate and an Electrophysiology candidate.

FocusOne worked closely with its staffing agencies and the hospital's Credentialing Department to ensure the locums started on time.



RESULTS

Submitted two candidates for review - the first candidate in 5 days and the second candidate in 2 weeks of the request.

Locums were able to start sooner than expected and the facility planned to extend their contracts due to their high quality of work.

# Recruitment Strategy

The hospital was experiencing an increase in census, and they needed experienced Nurse Practitioners who were willing to travel, be open to a flexible schedule, and were licensed in Hawaii, or willing to obtain a license.

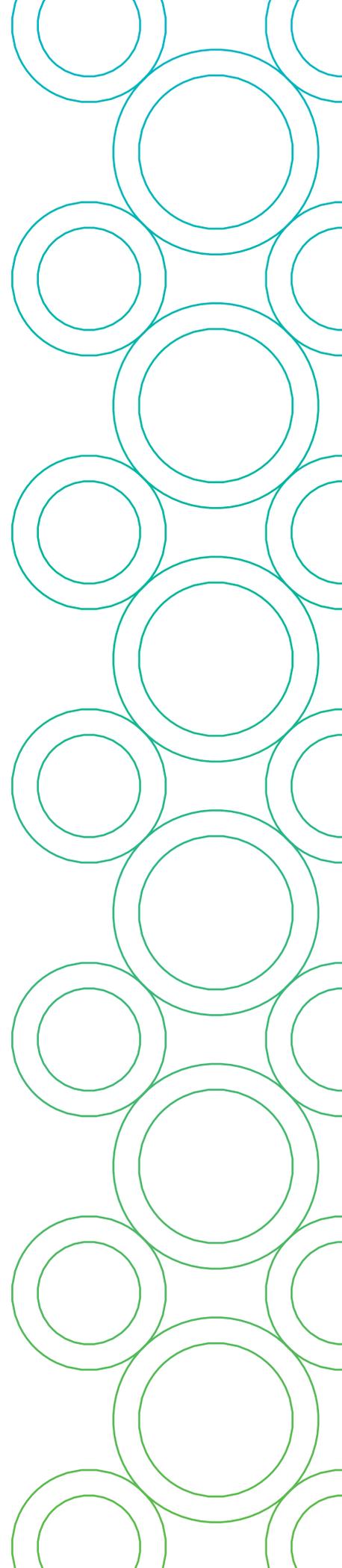
With the immediate need of having an increased census, as well as Hawaii's licensing taking longer than their standard processing time due to the board being short staffed, finding candidates whose knowledge and skills matched the facility's needs was crucial.



# Execution

**FocusOne** provided a quick turnaround of potential locums by submitting an Electrophysiology candidate within five days and a Neonatal candidate within two weeks of the facility's request. The client immediately felt both candidates were a match for their positions and asked for them to start as soon as possible.

FocusOne knew that the credentialing process needed to start right away in order for both locums to begin at the estimated start date—especially since each candidate needed to be privileged at the facility, have all of the proper Hawaii licensing, and go through a final review by a committee at the hospital, which could all take six weeks to complete. In order for the candidates to be fully compliant on time, FocusOne worked closely with its staffing agencies and the hospital's Credentialing Department to make sure verification was going smoothly and to request a rush on the committee review.



# Results

The results of the partnership were highly successful, and both candidates were able to start sooner than the estimated time. Due to the high quality of work from both hires, the facility planned to extend their contracts and permanent future employment was also discussed.



# About Us

**Medical Solutions**, who acquired FocusOne Solutions, is an industry-leading workforce solutions partner which streamlines clinical and non-clinical healthcare staffing through fully customized programs. Nationwide, Medical Solutions has helped healthcare facilities gain whole-house efficiency, control labor costs, and enhance patient care standards by finding the right people at the right time.

**Interested in learning more?**

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